

# Bespoke Leadership Hiring

SaaS Sales Hiring & Leadership Search

Build high-performance revenue teams for SaaS growth. From your first SDR to scaling enterprise sales teams — we help you identify, assess, and hire revenue talent that drives ARR from day one.



## Hiring challenges we solve

- Hiring reps who can't close
- SDRs who don't convert pipeline
- Sales leaders without SaaS DNA
- Mismatch between product & sales motion

## How we fix it

- Align hiring with real GTM execution
- Assess deal complexity & sales cycle ownership
- Buyer persona experience & quota consistency
- Founder guidance on objectives, culture & fit

## Experience-Led Hiring — About Sameer Pant



### Sameer Pant

SaaS Sales Leader · GTM Builder · Hiring Expert

Sameer brings nearly two decades of experience building, leading and mentoring revenue teams at Oracle, Replicon, SignEasy and Animaker. He has carried quota, built pipelines, closed deals and managed teams — hiring across the funnel from SDRs to revenue leaders.

- Carried quota, built pipelines, closed deals.
- Hired across the funnel — SDRs, AEs and revenue leaders.
- Pattern recognition based on real performers, not polished resumes.
- Focus on "can this person actually sell?" — not resume polish.

“ Great SaaS sales hires are not found — they are identified through pattern recognition of real performers. — Sameer Pant

## Set up a free 30-minute consultation

Let's discuss your hiring needs and how we can build your revenue team.

Talk to us →